

# Introducing a new Problem Solving Infrastructure

CAEH 2017  
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Who We Are

# COMMUNITY SOLUTIONS

deploys the best problem solving tools  
from multiple sectors to help communities



# Who WE Are



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# Why We're Here: The 20,000 Homes Campaign



A national movement focused on ending chronic homelessness in 20 communities and housing 20,000 of Canada's vulnerable homeless people by July 1, 2020

A man in a blue jacket and jeans is sitting on a sidewalk at night, leaning against a wall. He has a thoughtful or somber expression. The background is a blurred city street with lights and people, suggesting a busy urban environment. A prominent red banner with white text is overlaid on the image.

# Let's Talk Problems And how to solve them

Simple



# Complicated



# Complex



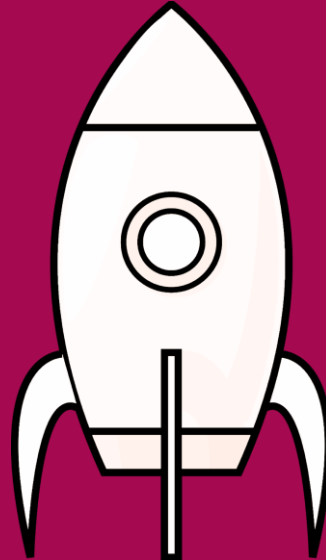


# The fundamental mismatch

Technical

Complicated

Complex



*Homelessness*

*The Achievement Gap*

*Community Health*

*Climate Change*

*Bullying and School  
Violence*

# Insufficient Technical Approaches

- Long-range planning or 10-Year Plans
- Standard operating procedures
- Fixed job descriptions
- Pilot project obsession
- Optimized siloes instead of integrated systems
- Summative evaluations followed by replication toolkits

# Mindsets for Tackling Complex Problems



**Growth Mindset** - We don't yet know how to solve this problem. That doesn't mean we can't figure it out!



**Failing Forward** - Test a hypothesis, fail (quickly) and iterate/improve based on what we learned.



**Bias Towards Action** - Just start! Remember, life is what happens when we're busy making 10 year plans!

# Toolkit for Solving Complex Problems



## DATA ANALYTICS

*Zoom in on the heart  
of the problem*



## HUMAN-CENTERED DESIGN

*Engage people  
experiencing the problem  
to surface ideas*



## QUALITY IMPROVEMENT

*Test and evaluate each idea  
with objective data*



## FACILITATION

*Create the conditions for  
groups to innovate  
collaboratively*

# When to Use What

Complex social problems can't be solved by a single actor. Communities need a rigorous approach to collaborative problem solving.



## DATA ANALYTICS

*Zoom in on the heart of the problem*



## HUMAN-CENTERED DESIGN

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## QUALITY IMPROVEMENT

*Test and evaluate each idea with objective data*



## FACILITATION

*Create the conditions for groups to innovate collaboratively*

## 1 IDENTIFY THE PROBLEM AND DEFINE SUCCESS



*Where do outlier data reveal key system failures, and what would "normal" data look like?*

## 2 PROBE THE USER EXPERIENCE



*What testable solutions emerge from the human experience of the data?*

## INNOVATE IN TEAMS

*What conditions are necessary for multiple stakeholders to test and refine solutions together?*



## 3 TEST AND IMPROVE A PROPOSED SOLUTION



*How can potential solutions be tested, measured and refined?*

# Human Centered Design

## INQUIRY

*Who actually experiences the problem?*

*What can this person tell me about their experience?*

*What do they see? Hear? Say? Do?*

*What do I personally see? Hear? Observe?*

## IDEATION

*What's the most obvious solution?*

*What would we try if there were no rules?*

*What would we try if we had a million dollars?*

*What would we try if we only had a hundred dollars?*

## INNOVATION

*Has the user weighed in on this idea?*

*Can we break this idea into smaller parts?*

*How could we test each part quickly and with low effort?*

*What will we do next if a particular part works/fails?*

# Designing a Better Commute



# Designing a Better Commute



1	2	3	4	5	6	7	8	9	10
11	12	13	14	15	16	17	18	19	20
21	22	23	24	25	26	27	28	29	30
31	32	33	34	35	36	37	38	39	40
41	42	43	44	45	46	47	48	49	50
51	52	53	54	55	56	57	58	59	60
61	62	63	64	65	66	67	68	69	70
71	72	73	74	75	76	77	78	79	80
81	82	83	84	85	86	87	88	89	90
91	92	93	94	95	96	97	98	99	100





# Designing a Better Commute

- Spend 5 minutes asking your VIP what/how/when about their commute?
- Spend 5 minutes asking your VIP about why their commute is so bad?
  - Don't forget the 5 whys!
- Spend 5 minutes sharing observations about what you heard
  - Observations are facts!
- Now, share your insights for 5 minutes
  - Supported by your observations
  - News you can use
  - Offers a glimpse into how people think/feel

# Designing a Better Commute

- Spend 5 minutes framing your design question
  - Design questions start with “how might we”
- Spend 5 minutes writing as many answers to your “how might we” question on sticky notes as possible
- Spend 5 minutes grouping your answers into whatever categories make sense to your team
- Spend 5 minutes selecting your best idea
- Spend 5 minutes figuring out how you’re going to implement your idea - be sure to get your VIPs input at this point!

## Step 1: Asking “What?” / “How?” / “When?”

- 5 minutes To ask your VIP about their horrible commute/journey - How? What? When?

**THE FACTS**

## Step 2: Asking “Why?”

- 5 minutes - Now ask them Why? Why is the commute/journey bad? And Remember...



# Use the 5 Whys to dig deeper



## Step 3: Observations

5 minutes - Now share **observations** from what you heard  
(remember - observations are facts!)



# Step 4: Insights

5 minutes - Now share your **insights**

A strong insight is...

## Authentic

It should be supported by the observations that you made.

## Non-Obvious

The insight should be “news you can use.”  
Not just something someone would immediately think of when describing the subject.

## Revealing

It offers a glimpse into how people think and/or feel.

# Observations vs. Insights

Observations	Insights
<p>I counted 15 pieces of trash on the ground.</p> <p>There were 5 garbage bins in this space.</p>	<p>People who use this space seem to be unaware of the garbage bins, or unwilling to use them.</p>
<p>She said that there was a grant that funded this project.</p> <p>She said “community members are angry about the progress of this project.”</p> <p>She said, “I’m being pulled in so many different directions.”</p>	<p>She feels pressured by funders and community members in equal measure.</p> <p>She cares about the community, but also needs to please her funders.</p>



# Step 5: Designing a How Might We Question

Insights	How Might We...
<p>People who use this space seem to be unaware of the garbage bins, or unwilling to use them.</p>	<p>How might we ensure that the people who use this space dispose of garbage properly?</p>
<p>She feels pressured by funders and community members in equal measure.</p> <p>She cares about the community, but also needs to please her funders.</p>	<p>How might we allow community members voices to be incorporated into the project, working within the constraints of the grant?</p>

## Step 6: Ideation - Brainstorming and Theming

- 5 minutes - Come up with as many answers to your “how might we...” question ( one Idea per post-it note) as possible
- 5 minutes - Move the stickies around to group ideas in whatever ways make sense

## Step 7: Implementation - Selecting Best Idea

- Now take 5 minutes to select your **best idea** (this can include combining ideas)

# Step 8: Prototyping

- Now, based upon your best idea, take 5 minutes to figure out the details for implementing your top idea
- Remember to get input from your VIP throughout this process!



Let's Debrief

# Get in touch!

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Thank You!